

# Financial Services Case Study

# **Overview**

### **Campaign Focus**

Accounting Provider

# **Campaign Length**

12 Months

## **Objectives**

Increase web traffic, phone calls, and form submissions from prospective customers seeking various accounting services.

### **Products Utilized**

Google Power Solution

Results

30%

Reduced Cost Per Conversion

200%

Traffic Increase

40%

Increase in Inquiries

### **Strategies & Solutions**

- We recommended a Power Solution campaign with ad groups set up based on the type of accounting service (For Example, Personal Income Tax Services, Business Bookkeeping Services).
- The campaign was renewed multiple times due to the client's satisfaction with the results.